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German Maritime Delegation Visits Malaysia and Singapore

Kuala Lumpur, 4 November 2019 – The Malaysian-German Chamber of Commerce and Industry (MGCC), coordinated a German maritime and shipbuilding industry / offshore technologies delegation to Malaysia and Singapore from 3–8 November 2019, in partnership with the Singaporean-German Chamber of Industry and Commerce and the German Shipbuilding and Ocean Industries Association (VSM).

The maritime delegation consisted of eight German senior executives of various companies in the industry – including shipyards, manufacturers and service providers – as well as representatives from VSM and Germany’s Federal Ministry of Economics and Technology (BMWi).

The aim of the visit was to further exchange knowledge and gain insights into the Malaysian maritime and shipbuilding industry, introducing German know-how and expertise to the Malaysian maritime and shipbuilding industry and to explore business potential with Malaysian maritime and shipbuilding companies to foster strong business partnerships.

Commenting on the visit, chief executive officer of the Malaysian-German Chamber of Commerce and Industry (MGCC), Daniel Bernbeck said: “The market development programme of the BMWi offers yet another important opportunity to enable closer relationships between Malaysian, Singaporean and German companies.”

In Kuala Lumpur, MGCC organised a maritime roundtable followed by one and a half days of individual business meetings. A total 46 business meetings were held with companies in Peninsular Malaysia that were interested in the portfolio offered by the German maritime leaders. “Through this delegation visit, we are highly optimistic of forging new business ties, exchanging experiences and creating new impulses for the common development of the shipbuilding and maritime industry between companies here and in Germany,” said Christian Schilling, the managing director of VSM.

The business delegation also visited Malaysia Marine and Heavy Engineering Holdings Berhad in Johor, one of Malaysia’s major shipyards, before continuing their journey onwards to Singapore.
where additional business meetings and presentations were set by the Singaporean–German Chamber of Industry and Commerce.

The project was financed by the Federal Ministry for Economic Affairs and Energy (BMWi) under its Market Development Programme. The local partners included the Association of Marine Industries of Malaysia (AMIM), Malaysia Shipowners' Association (MASA) and Malaysia OSV Owners' Association (MOSVA).